## Message Text

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ACTION IO-10

INFO OCT-01 EUR-12 ISO-00 IOE-00 EB-07 AID-05 STR-04

CIAE-00 COME-00 INR-07 LAB-04 NSAE-00 SIL-01 TRSE-00

DIWY-01 PA-02 OIC-02 L-02 OMB-01 SSO-00 NSCE-00 NSC-05

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O P 171725Z APR 75 FM AMEMBASSY VIENNA TO SECSTATE WASHDC IMMEDIATE 5397 INFO USMISSION USUN NEW YORK PRIORITY

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E.O. 11652: N/A

TAGS: UNIDO, AORG, OCON

SUBJECT: UNIDO - IDB-IX CONSIDERATION OF MEDIUM-TERM PLAN FOR

REF: (A) STATE 086047; (B) STATE 080111

SUMMARY. CABLE PROVIDES MISSION'S COMMENTS AND RECOMMENDATIONS RE JUST-RECEIVED UNIDO 1976-79 MEDIUM-TERM PLAN, WHICH WILL BE CONSIDERED UNDER ITEM 5(B) OF IDB-IX PROV. AGENDA. END SUMMARY.

1. UNIDO MEDIUM-TERM PLAN FOR 1976-79 FINALLY DISTRIBUTED APRIL 16 AS ENGLISH-LANGUAGE DOCUMENT (ID/B/153) FOR CONSIDERATION AT IDB-IX UNDER PROV AGENDA ITEM 5(B). DOC CONTAINS ONE PAGE INTRODUCTION PREPARED BY UNIDO SECRETARIAT AND OTHERWISE CONSISTS OF VERBATIM EXTRACTS FROM ECOSOC DOC E/5614, WHICH HAS ALREADY BEEN CONSIDERED BY CPC IN MARCH. EXTRACTS CORRESPOND TO FOLLOWING PARTS OF E/5614 (FOR DEPT'S EASE OF REFERENCE PENDING ITS RECEIPT OF AIR-POUCHED IDB VERSION): CHAPTER 1, PARAS 1-67 UNCLASSIFIED

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(FOREWORD, THE CONCEPT OF THE MEDIUM-TERM PLAN

IN INTERNATIONAL ORGANIZATIONS, AND DIFFICULTIES AND PROBLEMS OF MEDIUM-TERM PLANNING IN THE UN); CHAP. 3, PARAS 61-74 (HIGHLIGHTS OF PLANNED UN ACTIVITIES 1976-1979--UNDI); AND ALL OF CHAP 17 (INDUSTRIAL DEVELOPMENT). THUS, CONTENTS OF EXCEPTIONALLY TARDY IDB DOC SHOULD BE ALREADY AT LEAST SOMEWHAT FAMILIAR TO IO/BAPS.

2. CHAPTER 1 (20 OF ID/B/153'S 67 PAGES) REPRODUCED
BY LOCAL SECRETARIAT DECISION SOLELY AS AID
TO READERS, WHO MIGHT OTHERWISE BE UNFAMILIAR WITH
CONCEPT AND PROBLEMS OF UN PROGRAM BUDGETTING AND
PLANNING. UNFORTUNATELY, PERHAPS, SINCE THIS CHAPTER
ADDRESSES CONCEPTUAL NATURE AND PROBLEMS OF THE PROCESS
AND CONTAINS SPECIFIC REQUESTS FOR GUIDANCE--INTENDED
FOR ECOSOC AND GA MACHINERY--IT MAY PROVOKE CONCEPTUAL
DISCUSSION, (APART FROM DISCUSSION OF UNIDO'S PROGRAM
PER SE). WE WOULD WELCOME, THEREFORE, CABLED HIGHLIGHTS
OF US POSITION ON CHAPTER 1 AS PREPARED PRESUMABLY FOR MARCH
CPC MEETING; FULL TEXTS, IF UNCLASSIFIED, SHOULD BE SENT
INTERNATIONAL AIR MAIL FOR USE IN CONTINGENCY DISCUSSION
STRAYS INTO MEDIUM-TERM PLANNING PROCESS.

3. PAGES 24-27 CONTAINS EXPOSITION OF UNIDO'S FUNDAMENTAL PURPOSES AND PRIORITIES, SET FORTH IN PROBLEM-ORIENTED, RATHER PHILOSOPHICAL VEIN.

A. SECTION BEGINS WITH ILLUSTRATION HOW
"INFINTESIMAL" UNIDO'S RESOURCE CONTRIBUTION TO
LDC INDUSTRIALIZATION REALLY IS. POINT IS MADE THAT
UNIDO'S IDEAL CONTRIBUTION WOULD BE TO INFLUENCING
ATTITUDES AND POLICIES AS REGARDS INDUSTRIALIZATION
FROM "INTERNATIONAL AND MULTI-COUNTRY POINT OF VIEW, BUT
THIS NOT POSSIBLE PRESENTLY IN LIGHT OF
"POLICY DIRECTIVE TO CONCENTRATE ON OPERATIONAL PROJECTS
AT THE REQUEST OF THE LDC'S." HOWEVER, UNDIO SHOULD
AT LEAST USE EXPERIENCE IN OPERATIONAL PROGRAM TO
DEVELOP BODY OF KNOWLEDGE AND EXPERIENCE AT HEADQUARTERS,
"TO SUM UP AND SYNTHESIZE" FROM THIS EXPERIECE TO
CONTRIBUTE TOWARDS "BETTER UNDERSTANDING AND GREATER
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ACCELERATION" OF LDC INDUSTRIALIZATION. ERGO, "WOULD BE MOST DESIRABLE TO STRENGTHEN AND DEVELOP" BETTER COMMUNICATION AND CONTACT BETWEEN HEADQUARTERS AND FIELD--NUMBER AND FUNCTIONS OF SIDFA'S SHOULD BE EXPANDED, INTERPOSITION OF UNDP RESREP SHOULD BE CURTAILED, BETTER CONTACTS WITH NATIONAL "INSTITUTIONS OF INDUSTRY AND RESEARCH" SHOULD BE DEVELOPED, AND UNIDO SHOULD INCREASE ITS BILATERAL

ARRANGEMENTS WITH NATIONAL REPRESENTATIVE INSTITUTIONS FOR JOINT PROGRAMS. ALSO SPECIALLY EMPHASIZED IS NEED FOR UNIDO TO FIND MEANS OF BRIDGING GAP BETWEEN INVESTMENT AND PREINVESTMENT BY BETTER ACCESS "IN CONSULTATION WITH LDC'S TO THE INFORMATION AND SOURCES THAT WOULD MAKE ITS (PREINVESTMENT STUDIES) MORE APPROPRIATE FOR SUCCESSFUL AND PRACTICAL DECISIONS TO FINANCING AND CONSTRUCTION OF INDUSTRIAL ENTERPRISES:" IN INVESTMENT PROMOTION UNIDO SHOULD A) "INCREASE THE AVAILABILITY OF TECHNOLOGY AND EXTERNAL FINANCE TO THE LDC'S UNDER BEST POSSIBLE CONDITIONS," AND B) AVOID BIAS THAT MAY RESULT FROM NATIONALITY OR ORIENTATION OF ADVANCED COUNTRY EXPERTS OR CONSULTANTS BY PROVIDING FOR "DIRECT CONTACT BETWEEN SUPPLY AND DEMAND IN QUESTIONS OF FINANCE, TECHNOLOGY AND MANAGEMENT..."

## B. TAKING INTO ACCOUNT INSTRUCTIONS CONTAINED PARA 2.C. OF STATE 086047, USDEL SHOULD HAVE NO DIFFICULTY WITH FOREGOING, EXCEPT THAT WE WOULD NOT WISH ROLE OF RES REP IN UNDP COUNTRY PROGRAMMING PROCESS VITIATED; DEL MAY WISH ALSO MAKE CAUTIONARY NOISES ABOUT PROLIFERATION OF BILATERAL ARRANGEMENTS, WHICH COULD CUMULATIVELY CONTRIBUTE TO DIVERSION OF UNDIO'S RESOURCES (AND INTRODUCE BIAS IN FAVOR OF INDIVIDUAL COUNTRIES OR "INSTITUTIONS"). DEL MIGHT ALSO COMMEND SECRETARY GENERAL FOR IMPLICIT RECOGNITION OF KEY ROLE PLAYED BY FACILITATION OF INVESTMENT IN INDUSTRIALIZATION PROCESS.

C. BALANCE OF THIS EXTRACT FROM CHAPTER 3 STATES THAT MEDIUM-TERM PLAN "ANCHORED" IN PRIORITIES ACCORDED FIRST FIVE RECOMMENDATIONS OF UNCLASSIFIED

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HIGH-LEVEL EXPERTS AND AD HOC COMMITTEE AND THAT "DELIVERY OF TECHNICAL ASSISTANCE, THE BULK OF IT FINANCED BY UNDP, HAS BEEN, IS AND PROBABLY WILL CONTINUE TO BE DURING ALL THE PLAN PERIOD, THE PRINCIPAL (BUT NOT THE SOLE) MEANS BY WHICH UNIDO CAN CARRY OUT ITS MANDATE IN THE LDC'S;" HOWEVER, BUDGETARY CONSTRAINTS WILL NOT PERMIT UNIDO IMPLEMENT ANYWHERE NEAR THE FULL LEVEL OF DEMAND FOR ITS SERVICES UNDER COUNTRY PROGRAMMING. TO THIS, USDEL PRESUMABLY HAS NOTHING TO ADD.

4. CHAPTER 17, INDUSTRIAL DEVELOPMENT, FOR THE GREATEST PART IS INNOCUOUS AND THEMATICALLY REPETITIVE OF CONTENT OF 1976-77 PB. (SINCE IT DISTRIBUTED SO TARDILY, HOWEVER, AND CONTAINS MATERIAL REQUIRING

TECHNICAL EXAMINATION WHICH WAS NOT POSSIBLE IN THE TIME AVAILABLE, USDEL SHOULD BE AUTHORIZED TO SUBMIT BLANKET RESERVATION ON ALL NEW PROPOSED ACTIVITY.) IT ALSO INCORPORATES INDUSTRY-RELATED PARTS OF MEDIUM-TERM PLANS OF REGIONAL ECONOMIC COMMISSIONS, WHICH WE FIND USEFUL PERSPECTIVE AND POTENTIAL BASIS FOR IMPROVED

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EXERCISE OF UNIDO'S COORDINATING ROLE IN UN SYSTEM INDUSTRIALIZATION. ANOTHER INNOVATION, SOMEWHAT CONFUSING AT FIRST INSPECTION, IS SEPARATE TREATMENT OF PROBLEMS CONFRONTING VARIOUS UNIDO PROGRAMMES (SUBSTANTIVE DIVISIONS) AND THE REGIONAL COMMISSIONS; UNIDO'S "OBJECTIVES," THAT IS TO SAY ULTIMATE ACHIVEMENTS IN INDUSTRIALIZATION SOUGHT BY GOVERNMENTS; AND UNIDO'S "MEDIUM-TERM OUTPUT;" WHAT UNIDO WILL ACTUALLY DO. THIS PRESENTATION IS IN EACH CASE SUB-DIVIDED INTO UNIDO PROGRAMMES, PROGRAMME COMPONENTS AND THE REGIONAL COMMISSIONS.

A. WHILE USDEL MIGHT WELCOME THE SEPARATE PROBLEM-ORIENTED SECTION OF THE PLAN, IT SHOULD NOTE THAT IN FACT THE PRESENTATION TENDED REPRESENT A SUMMARY OF MAJOR OBJECTIVES AND PROPOSED ACTIVITIES OF UNIDO'S DIVISIONS AND SECTIONS, RATHER THAN A STATEMENT OF PROBLEMS CONFRONTING THEM.

B. DEPT IN EXAMINING SECTION DEALING WITH OBJECTIVES WILL FIND NUMEROUS STATEMENTS WHICH GO BEYOND UNIDO'S UNCLASSIFIED

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MANDATE, E.G. "ESTABLISH" FOUNDRIES. HOWEVER, TO EXTENT WE UNDERSTAND EXPLANATION CONTAINED IN PARA 35 OF CHAPTER 1, THIS APPEARS LEGITIMATE.

5. FOLLOWING SUB-PARAS ADDRESS SPECIFIC POINTS INTRODUCED IN CHAPTER 17.

A. IN FIRST SECTION UNDER (E) COORDINATION, POINT

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